KOENIG SOLUTIONS · COURSE OUTLINE

Team Dynamics and Change in Supply Chain (L3M4)

60 Hours	3	35
DURATION	MODULES	TOPICS

WHO THIS COURSE IS FOR

This qualification will prepare intermediate level learners looking to specialise in procurement and supply (Particularly Contract management) and to progress onto the CIPS Level 4 Diploma in Procurement and Supply

PREREQUISITES

- Basic understanding of how supply chain works. This is the second entry level qualification, there are no formal entry requirements.

LEARNING OBJECTIVES

- Identify personal attributes that support organisational success
- Describe the roles of staff with devolved procurement responsibilities
- Explain the importance of liaising with internal stakeholders
- Describe the purpose and challenges of cross-functional teams
- Explain the contribution and challenges of team working
- Describe the types and triggers of organisational change
- Explain organisational responses to change such as resistance
- Identify methods to achieve change such as empowerment and collaboration

COURSE SYLLABUS

3 Modules, 35 Topics

1.0

Know How the Individual Can Support Overall Organisational Success in Procurement and Supply

1.1 IDENTIFY THE PERSONAL ATTRIBUTES REQUIRED TO SUPPORT OVERALL ORGANISATIONAL SUCCESS

- Personal knowledge
- Personal values
- Self-development and awareness
- An understanding of the procurement and supply process
- Further the aims of the procurement and supply profession

1.2 DESCRIBE THE ROLES OF STAFF WITH DEVOLVED RESPONSIBILITIES FOR PROCUREMENT AND SUPPLY

- Advise other members of staff that have responsibilities for procurement and supply activities
- Ensure compliance with organisational procedures and processes
- Work towards achieving value for money outcomes in procuring goods and/or services

1.3 EXPLAIN THE IMPORTANCE OF LIAISING WITH INTERNAL CUSTOMERS AND OTHER STAKEHOLDERS

- Serve internal stakeholders efficiently and effectively to promote customer service and support
- Advise on pricing, quality, delivery, demand, quantities and place aspects
- The role or personnel involved in procurement and supply activity
- The structure and objectives of the procurement and supply function

2.0

Understand Team Dynamics and Their Influence on Procurement and Supply

2.1 DESCRIBE THE PURPOSE AND CHALLENGES OF CROSS FUNCTIONAL TEAMS IN PROCUREMENT AND SUPPLY

- Identifying behaviours to further the aims of procurement and supply
- Developing positive relationships with team members and other cross functional stakeholders

2.2 EXPLAIN THE CONTRIBUTION AND CHALLENGES OF TEAM WORKING

- Identifying barriers to team working
- Actions to overcome resistance and conflict within teams
- Developing positive relationships with team members

3.0

Understand the Challenges Associated With, and Methods to Achieve Organisational Change

3.1 DESCRIBE THE TYPES OF ORGANISATIONAL CHANGE

- Evolution
- Adaption
- Revolution
- Reconstruction
- Closed, contained and open-ended change

3.2 DESCRIBE TRIGGERS FOR CHANGE

- Political, Economic, Social and Technological (PEST) factors
- Internal triggers
- Future trends and innovation

3.3 EXPLAIN ORGANISATIONAL RESPONSES TO CHANGE

- Environmental turbulence
- Resistance to change
- Cynicism and scepticism
- The challenge of maintaining change
- The change cycle – loss, doubt, discomfort, discovery, understanding, integration

3.4 IDENTIFY AND EXPLAIN METHODS TO ACHIEVE CHANGE

- Clarify goals
- Refine methods and procedures
- Empowerment and ownership
- Incremental adjustment
- Collaborate, communicate, direct and coerce

WHAT IS INCLUDED

Everything You Need to Succeed

- Koenig course material for every module
- Delivery by certified instructors and subject matter experts
- Hands-on exercises throughout the course
- Course completion certificate from Koenig

ABOUT KOENIG

Who We Are

Established in 1993, Koenig Solutions is a globally recognised training provider with 35+ technology partnerships, 5,000+ training programmes and a network of certified instructors and subject matter experts, supporting individuals and enterprise teams worldwide.

FLEXIBLE DELIVERY

Learn the Way That Suits You

Classroom Training | Live Online Classes (ILO) | Fly-Me-A-Trainer (FMAT) | Flexi (Self-Paced) | 1-on-1 Training

Ready to Get Started?

Talk to a learning advisor about schedules, group training and customised delivery.

Visit koenig-solutions.com | info@koenig-solutions.com