

KOENIG SOLUTIONS • COURSE OUTLINE

Get License Ready Master

Learn to license Microsoft on-premises, online and Azure products across CSP, EA, SPLA and other purchase programmes.

COURSE OVERVIEW

This course covers licensing for Microsoft on-premises products, Online Services and Microsoft Azure, along with the ways to buy Microsoft software and services. It then addresses licensing of specific on-premises products such as Windows 11, Office 2021, SQL Server 2022, Windows Server 2022 and System Center 2022, together with Software Assurance and Microsoft 365. Further topics cover licensing Microsoft servers, Windows Server and SQL Server in Azure, cost optimisation, and licensing across the Dynamics 365, Power Platform, Visual Studio and Azure DevOps product lines. The remaining modules explain licensing and transacting through the Cloud Solutions Provider programme, Enterprise Agreement, SCE, Open programmes, MPSA, Select Plus and partner-hosted solutions such as SPLA.

WHO THIS COURSE IS FOR

Licensing Specialists

Software Asset Managers

Procurement Professionals

Partner Account Managers

IT Administrators

Cloud Solution Providers

LEARNING OBJECTIVES

- Identify licensing models for Microsoft on-premises products
- Explain licensing of Microsoft Online Services and Azure
- Describe ways to buy Microsoft software and services
- Apply licensing rules for Windows Server and SQL Server
- Assess cost optimisation options for licensing in Azure
- Compare licensing approaches for Dynamics 365 and Power Platform
- Explain licensing and transacting through the CSP programme
- Describe licensing under EA, SCE, Open, MPSA and SPLA

56 Topics

TOPICS

- Introduction to Microsoft ON-Premises products and their licensing
- Introduction to Microsoft Online Services and their licensing
- Introduction to Microsoft Azure and its licensing
- Way to buy Microsoft software and services
- Licensing Windows 11 and Office 2021 on-premises
- Licensing SQL Server 2022 on-premises
- Licensing Windows Server 2022 on-premises
- Licensing System Center 2022 on-premises
- Licensing the productivity servers on premises
- Introduction to Software Assurance
- Licensing Microsoft 365 the Modern workplace
- Compliance in the cloud
- Azure comparing the way to buy
- Licensing Windows Server in Azure
- Licensing SQL Server in Azure (IAAS solutions)
- Licensing SQL Server in Azure (PAAS solutions)
- Cost optimization in Azure
- Licensing Microsoft servers in the cloud
- Licensing Dynamics 365 on-premises
- Licensing Dynamics CRM applications
- Licensing Dynamics ERP applications
- Licensing Dynamics 365 Commerce
- Licensing Dynamics 365 fraud protection
- Licensing Dynamics 365 Marketing
- Licensing for Power BI
- Licensing for Power Apps
- Licensing for Power Automate
- Licensing for Power Virtual Agent
- Licensing Visual Studio and Azure DevOps
- Introduction to cloud solutions provider program
- Licensing online services in CSP
- Licensing Azure virtual machines in CSP
- Licensing on-premises products in CSP
- Transacting online services CSP
- Licensing online services for education in CSP

TOPICS (CONTINUED)

- Transacting Azure Services in CSP
- Transacting on-premises products in CSP
- Licensing on-premises products in the enterprise agreement
- Licensing on-premises products in the SCE
- Licensing online services in the enterprise agreement
- Licensing Azure services in the EA and SCE
- Licensing on-premises products in open and open value non organization-wide agreement
- Licensing on-premises products in OVS and Open Value Organization-wide agreement
- Licensing online services in open and open value
- Licensing Azure services in the open programs
- Licensing on-premises products in the MPSA
- Licensing online services in the MPSA
- Licensing on-premises products in the select plus
- An introduction to partner hosted licensing solutions
- The services provider license agreement (SPLA)
- Licensing the Microsoft products under SPLA
- SPLA licensing scenarios
- Paths to the cloud
- Flexible Virtualization benefit
- CSP-Hoster program
- Licensing Windows Server by VM

WHAT IS INCLUDED

Everything You Need to Succeed

- Koenig course material for every module
- Delivery by certified instructors and subject matter experts
- Hands-on exercises throughout the course
- Course completion certificate from Koenig

ABOUT KOENIG

Who We Are

Established in 1993, Koenig Solutions is a globally recognised training provider with 35+ technology partnerships, 5,000+ training programmes and a network of certified instructors and subject matter experts, supporting individuals and enterprise teams worldwide.

FLEXIBLE DELIVERY

Learn the Way That Suits You

Classroom Training

Live Online Classes (ILO)

Fly-Me-A-Trainer (FMAT)

Flexi (Self-Paced)

1-on-1 Training

Ready to Get Started?

Talk to a learning advisor about schedules, group training and customised delivery.

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