KOENIG
step forward

KOENIG SOLUTIONS · COURSE OUTLINE

CIB: Trade Finance (LC/UCP 600) & FX/ALM

Learn to manage trade finance, FX and treasury operations across global banking, compliance and capital markets.

8 Days
DURATION

48
TOPICS

Full-Time

COURSE OVERVIEW

This course covers the structure of global banking systems and the role of the international banker, followed by regulatory frameworks, AML/CFT and sanctions compliance. It examines trade finance instruments, UCP 600, URDG 758 and cross-border payment systems, then moves into credit risk analysis, country risk and loan structuring. Later sessions address treasury operations, foreign exchange management, asset-liability management and hedging, before covering digital banking, fintech and cybersecurity, international capital markets, and integrated case studies on trade, credit, compliance and treasury.

WHO THIS COURSE IS FOR

- **International Bankers**
- **Trade Finance Officers**
- **Credit Risk Analysts**
- **Treasury Professionals**
- **Compliance Officers**
- **Investment Banking Analysts**

LEARNING OBJECTIVES

- Describe the structure and functions of global banking systems
- Explain regulatory frameworks including Basel, FATF and AML/CFT
- Apply UCP 600, URDG 758 and ISBP rules to trade finance
- Analyse cross-border credit risk and country risk exposure
- Evaluate international loan structuring and syndication mechanisms
- Apply FX instruments and hedging strategies for risk mitigation
- Assess digital banking, fintech and cybersecurity developments
- Compare capital market funding options for cross-border deals

TRAINING APPROACH

Interactive sessions, case studies, practical simulations, and certification assessment.

COURSE SYLLABUS

48 Topics

DAY 1 Global Banking Landscape & Role of the International Banker

Fundamentals of global banking systems and the evolving role of international bankers.

TOPICS

- Overview of Global Banking and Financial Systems
- Types of Banks – Retail, Commercial, Investment, Development, Offshore
- The Structure of International Banking Operations
- Global Financial Intermediation and Cross-border Flows
- Key Functions and Responsibilities of an International Banker
- **Case Study:** Mapping the Global Banking Ecosystem

DAY 2 Regulatory Framework, Compliance, and AML/CFT in Global Banking

Governance, ethics, and compliance practices across international jurisdictions.

TOPICS

- Overview of Global Banking Regulations (Basel I–III, FATF, IOSCO)
- Home vs Host Country Supervision
- AML/CFT Frameworks and KYC/CDD Requirements
- Sanctions Screening – OFAC, EU, UN, and Regional Laws
- Reporting and Documentation Standards (FATCA, CRS, etc.)
- Ethical Conduct and Integrity in International Banking

DAY 3 International Trade Finance and Payment Systems

Mechanisms and documentation in global trade finance and cross-border transactions.

TOPICS

- Key Trade Finance Instruments – LC, BG, Collections, Forfaiting
- UCP 600, URDG 758, ISBP – ICC Rules and Practices
- Trade Documentation and Risk Mitigation
- Cross-border Payment Systems – SWIFT, RTGS, CHIPS, ISO 20022
- Correspondent Banking & Nostro/Vostro Accounts
- **Case Study:** End-to-End Letter of Credit Lifecycle

DAY 4 International Credit, Lending, and Risk Analysis

Assessment and structuring of cross-border lending and credit exposure.

TOPICS

- Cross-Border Credit Risk Components (Sovereign, FX, Transfer, Legal)
- Country and Political Risk Evaluation
- Credit Appraisal and Rating Methodologies
- Structuring International Loans and Syndications
- Export Credit Agencies (ECA) and Guarantee Mechanisms
- **Case Study:** Evaluating a Multinational Borrower's Creditworthiness

DAY 5 Treasury Operations, FX Management & Asset-Liability Management (ALM)

Managing market, liquidity, and currency risks in global banking.

TOPICS

- Treasury Functions and Treasury Risk Management
- Foreign Exchange (Spot, Forward, Swaps, Options)
- Liquidity and Interest Rate Risk – Concepts and Controls
- Asset-Liability Management (ALM) and GAP Analysis
- Hedging Strategies for Corporates and Banks
- **Case Study:** FX Risk Mitigation Plan for an Exporter

DAY 6 Digital Banking, Fintech Innovations & Cybersecurity in International Finance

Emerging technologies and operational resilience in international banking.

TOPICS

- Evolution of Digital Banking and Cross-border Payment Technologies
- Fintech, RegTech, and SupTech Applications
- SWIFT gpi, Blockchain, and Central Bank Digital Currencies (CBDCs)
- Open Banking and API Integration in Global Banking
- Cybersecurity, Data Protection, and Fraud Prevention
- **Case Study:** Building a Secure Digital Payment Ecosystem

DAY 7 International Capital Markets & Investment Banking

Raising and managing capital through global markets.

TOPICS

- Overview of Global Capital Markets – Equity, Debt, and Derivatives
- International Bond and Equity Instruments (Eurobonds, ADRs, GDRs)
- Syndicated Lending vs Capital Market Funding
- Structured Finance, Repos, and Securitization
- Role of Investment Bankers in Cross-border Deals
- **Case Study:** Designing a Cross-border Funding Strategy for an MNC

DAY 8 Integration, Ethics, and Certification Assessment

Consolidation of all learnings through integrated case studies and certification evaluation.

TOPICS

- **Integrated Case Study:** Trade + Credit + Compliance + Treasury
- Ethical Dilemmas in International Banking
- Professional Conduct, Client Confidentiality, and Fiduciary Responsibility
- **Final Assessment:** Mock Exam & Practical Evaluation
- Career Pathways for Certified International Bankers
- **Closing Session:** Future of Global Banking & Program Reflection

NOTES

Program Deliverables

- Case Study Workbook
- Sample Trade Finance Documents (LCs, BGs, SWIFT Messages)
- FX & ALM Excel Templates
- Digital Banking Risk Assessment Framework
- Mock Test & Certification Evaluation Sheet

WHAT IS INCLUDED

Everything You Need to Succeed

- Koenig course material for every module
- Delivery by certified instructors and subject matter experts
- Hands-on exercises throughout the course
- Course completion certificate from Koenig

ABOUT KOENIG

Who We Are

Established in 1993, Koenig Solutions is a globally recognised training provider with 35+ technology partnerships, 5,000+ training programmes and a network of certified instructors and subject matter experts, supporting individuals and enterprise teams worldwide.

FLEXIBLE DELIVERY

Learn the Way That Suits You

Classroom Training | Live Online Classes (ILO) | Fly-Me-A-Trainer (FMAT) | Flexi (Self-Paced) | 1-on-1 Training

Ready to Get Started?

Talk to a learning advisor about schedules, group training and customised delivery.

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