

KOENIG SOLUTIONS • COURSE OUTLINE

PPP: BOT Models, Procurement & Project Financing

Learn to structure, procure and finance Public-Private Partnership projects, from BOT models to risk allocation and performance monitoring.

2 Days

8 HOURS A DAY

8

MODULES

24

TOPICS

COURSE OVERVIEW

This TOC covers essential topics in Public-Private Partnership, providing participants with a comprehensive understanding of the concept, its implementation, and management over the course of two days. Adjustments can be made based on specific learning objectives or participant backgrounds.

WHO THIS COURSE IS FOR

Government Officials

Infrastructure Planners

Procurement Officers

Project Finance Managers

Policy Advisors

Contract Managers

LEARNING OBJECTIVES

- Explain the concept and evolution of Public-Private Partnership
- Compare PPP models and structures such as Build-Operate-Transfer
- Describe the legal and regulatory framework governing PPPs
- Identify suitable projects and conduct feasibility studies
- Assess risks and plan their allocation across parties
- Apply procurement and tendering methods for PPP projects
- Analyse financing options and financial structuring approaches
- Evaluate project execution, stakeholder engagement and monitoring practices

8 Modules, 24 Topics

DAY 1 Understanding Public-Private Partnership

01

Introduction to Public-Private Partnership

TOPICS

Definition and Concept of PPP · Historical Context and Evolution · Benefits and Challenges of PPP

02

Types and Models of Public-Private Partnership

TOPICS

- Different Types of PPP (e.g., Build-Operate-Transfer, Concession)
- PPP Models and Structures
- Case Studies of Successful PPP Projects

03

Legal and Regulatory Framework

TOPICS

- Legal Basis for PPPs
- Regulatory Environment and Government Policies
- Contractual Agreements and Legal Considerations

04

Project Identification and Feasibility Analysis

TOPICS

Identifying Suitable Projects for PPP · Conducting Feasibility Studies · Risk Assessment and Allocation

05

Procurement and Tendering Process

TOPICS

Procurement Methods in PPP · Tendering Process and Selection Criteria · Ensuring Transparency and Fairness

06

Financing PPP Projects

TOPICS

Financing Options for PPP Projects · Financial Structuring and Risk Mitigation · Public and Private Sector Funding Sources

07

Project Execution and Monitoring

TOPICS

Project Execution Strategies · Stakeholder Engagement and Management · Monitoring and Performance Evaluation

08

Case Studies and Best Practices

TOPICS

Analysis of Real-world PPP Projects · Lessons Learned and Success Factors · Best Practices in PPP Implementation

WHAT IS INCLUDED

Everything You Need to Succeed

- Koenig course material for every module
- Delivery by certified instructors and subject matter experts
- Hands-on exercises throughout the course
- Course completion certificate from Koenig

Who We Are

Established in 1993, Koenig Solutions is a globally recognised training provider with 35+ technology partnerships, 5,000+ training programmes and a network of certified instructors and subject matter experts, supporting individuals and enterprise teams worldwide.

FLEXIBLE DELIVERY

Learn the Way That Suits You

Classroom Training

Live Online Classes (ILO)

Fly-Me-A-Trainer (FMAT)

Flexi (Self-Paced)

1-on-1 Training

Ready to Get Started?

Talk to a learning advisor about schedules, group training and customised delivery.

Visit koenig-solutions.com

✉ info@koenig-solutions.com