

Koenig Solutions - Transport Contract Management Training

Training Program Proposal: Transport Contract Management for Urban Mobility and BRT System

Program Overview:

Duration: 4 Days

Target Audience: Urban transport authorities, municipal officials, public and private transport operators, planning consultants, and donor agencies involved in BRT and urban mobility systems.

Training Schedule

Day 1: Urban Transport Operations & Contractual Framework

1. Opening Session & Context Setting

- Urban mobility goals in Mozambique
- Workshop structure and participant expectations

2. Understanding Urban Transport Operations

- Overview of informal vs. formal transport systems
- Transitioning to structured operations (e.g., BRT)

3. Introduction to BRT Systems

- Key components, benefits, and urban impact
- Case studies from African cities

4. Stakeholder Landscape in Urban Transport

- Stakeholder identification: government, private sector, users, unions
- Tools: stakeholder mapping, communication, building buy-in

5. Types of Transport Contracts

- Gross vs. Net Cost Contracts
- PPPs, SLAs, and concession models

6. Interactive Session

- "Contract Matching & Stakeholder Mapping"

Day 2: Contract Management, Oversight & Risk Mitigation

7. Key Contract Elements

- Scope, obligations, KPIs, financial terms

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8. Operational Challenges

- Traffic, informal integration, regulation, maintenance

9. Operator Performance Management

- KPIs, monitoring tools, scorecards

10. Penalty and Incentive Mechanisms

- Non-compliance fines, performance bonuses

11. Dispute Management

- Mediation, arbitration, contract clauses

12. Group Activity

- "Diagnose and Resolve" scenarios

Day 3: Action Planning for Mozambique

13. Case Study: BRT Pilot (Maputo or Similar)

- Planning, capacity, and lessons learned

14. Financing & Fare Integration

- Smart ticketing, subsidy models, public-private roles

Contract Close-Out Process (Best Practices)

- Deliverable Review and Acceptance
- Financial Reconciliation and Claims Settlement
- Compliance and Documentation Closure
- Contractor Performance Evaluation
- Team Debrief and Release of Liabilities