

**SAP Certified Associate - Implementation Consultant - End-to-End Business
Processes for the Intelligent Enterprise**

40 (Hours)

Unit 1: Understanding Business Processes and the SAP Ecosystem

- Discussing Business Processes on Management Level
 - Mapping SAP Solutions to the Business Processes of the Bike Company
 - Introducing the Intelligent Enterprise
 - Outlining the Business Technology Platform
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Unit 2: Enterprise Structure and Its Role in SAP S/4HANA

- Providing a General Definition of the Enterprise Structure in SAP S/4HANA
 - Mapping the Objects of the Bike Company to the Enterprise Structures in SAP S/4HANA
 - Explaining the Impact of Enterprise Structures to Master Data and Documents
 - Describing the Effects of the Central Objects on Different SAP Applications
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Unit 3: Financial and Management Accounting in SAP S/4HANA

- Introducing SAP Best Practices
 - Identifying the Areas of Financial and Management Accounting
 - Managing General Ledger Accounting
 - Managing Accounts Payable
 - Managing Accounts Receivable
 - Managing Asset Accounting
 - Introducing Ledgers for Parallel Accounting
 - Processing Plan and Actual Data in Overhead Cost Controlling
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Unit 4: Human Experience Management with SAP SuccessFactors

- Introducing SAP SuccessFactors Solutions

- Explaining the Benefits of SAP SuccessFactors Solutions
 - Identifying and Hiring the Best Talent with SAP SuccessFactors Recruiting
 - Onboarding New Hires with SAP SuccessFactors Onboarding
 - Storing Employee Records with SAP SuccessFactors Employee Central
 - Processing Payroll and Posting Payroll Results to Finance
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Unit 5: Source-to-Pay Process in Procurement

- Mapping Procurement Processes to the Source-to-Pay Process
 - Identifying the Areas in Procurement
 - Explaining the Requisitioning Process
 - Describing Contract Management
 - Managing Purchase Orders
 - Managing Goods Movements
 - Explaining Warehouse Processing
 - Managing Invoices
 - Managing Payments
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Unit 6: Planning and Executing Production Processes

- Mapping the Production Business Processes
 - Identifying the Areas in Production
 - Managing Master Data and Product Cost Calculation
 - Analyzing Demand Planning
 - Analyzing Material Requirements Planning (MRP)
 - Production Order Processing
 - Understanding the Period End Closing
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Unit 7: Lead-to-Cash Process in Sales Management

- Mapping the Sales Business Processes to the Lead-to-Cash Process

- Identifying the Areas in Sales
 - Using Master Data in Sales
 - Describing Presales Activities
 - Describing Sales Order Management
 - Describing the Delivery and Shipping Process Step
 - Describing Customer Billing
 - Managing Customer Payments
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Unit 8: Managing Service Operations in SAP

- Mapping the Service Business Processes to the Lead-to-Cash Process
 - Identifying the Areas in Service
 - Exploring Master Data in Service
 - Describing Service Contract and Invoice Management
 - Managing Recurring Service
 - Service Analytics
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Unit 9: Embracing Clean Core and Future-Ready SAP Landscapes

- Examining Business Models
- Examining Technological Change
- Examining System Landscapes
- Analyzing Clean Core Components
- Describing Implementation Types and Clean Core
- Exploring How to Make Business Processes Clean Core Compliant
- Exploring How to Make Extensions Clean Core Compliant
- Exploring How to Make Data Core Compliant
- Exploring How to Make Landscapes Core Compliant
- Exploring How to Make Operations Core Compliant
- Evaluating Clean Core Best Practices