## THR70

## **SAP SuccessFactors Incentive Management Academy**

#### **COURSE OUTLINE**

Course Version: 2411 Course Duration:

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## **Typographic Conventions**

American English is the standard used in this handbook.

The following typographic conventions are also used.

This information is displayed in the instructor's presentation	<b>-</b>
Demonstration	-
Procedure	2 3
Warning or Caution	A
Hint	<b>Q</b>
Related or Additional Information	<b>&gt;&gt;</b>
Facilitated Discussion	,
User interface control	Example text
Window title	Example text

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## **Course Overview**

#### TARGET AUDIENCE

This course is intended for the following audiences:



# Getting Started with SAP SuccessFactors Incentive Management

## Lesson 1: Getting Started with SAP SuccessFactors Incentive Management

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Name the features and functions of Incentive Management
- Describe the incentive compensation process

#### **Lesson 2: Technical Overview**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Identify the technical components of Incentive Management

#### **Lesson 3: The Incentive Management Portal**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

Identify the components of the Incentive Management Portal

#### Lesson 4: Navigating the User Interface

#### **Lesson Objectives**

- Navigate the user interface
- Name the key workspaces in SAP SuccessFactors Incentive Management
- Set user preferences



## **UNIT 2 Starting the Implementation**

#### **Lesson 1: System Preferences**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

· Update system preferences

#### **Lesson 2: Calendars and Global Values**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- · Describe the purpose of the calendar
- Present a scenario in which multiple calendars are used
- List global values and their purposes

#### **Lesson 3: Security**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Develop a security structure using business units and roles
- Create a role and set permissions

#### **Lesson 4: Processing Units**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Describe the use of processing units

#### **Lesson 5: Customizations**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Activate and relabel generic attributes, numbers, dates, and Boolean



#### **Lesson 6: Data Integration**

#### **Lesson Objectives**

- Determine the best data integration option for an implementation
- Configure an integration scenario using Express Data Loader (XDL)
- Upload data using XDL
- Use the validate and transfer pipeline task to import data from staging to production
- Purge import data
- · Extract payment data using XDL

### **UNIT 3** Working with Compensation **Elements**

#### **Lesson 1: Managing Organization Data**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Manage organization data
- Search for records in a workspace

#### **Lesson 2: Managing Versions and Effective Dates**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

Add an effective version to a participant record

#### **Lesson 3: Using Roll Relationships**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Describe the purpose of roll relationships

#### **Lesson 4: Managing Classification Data**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Manage classification data
- Create a category hierarchy

#### **Lesson 5: Compensation Elements**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Define and create compensation elements



#### **Lesson 6: Variables**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

Create variables

## **Creating and Managing Compensation Plans**

#### **Lesson 1: Analyzing Compensation Requirements**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Create a compensation plan analysis
- Name the steps of the process flow of a compensation plan

#### **Lesson 2: Overview of Compensation Plan Rules**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

Name the types of compensation plan rules

#### **Lesson 3: Credit Rules**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

Create a direct and indirect credit rule

#### **Lesson 4: Measurement Rules**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Create a primary measurement rule
- Create a secondary measurement rule

#### **Lesson 5: Incentive Rules**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Create incentive rules
- Create a per-credit commission incentive rule

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#### **Lesson 6: Deposit Rules**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Create a deposit rule
- Describe the use of Earning Groups and Earning Codes

#### **Lesson 7: Assigning Variables**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Assign rule elements to variables in a compensation plan

### **Calculations and Results**

#### **Lesson 1: Overview of the Pipeline**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• List the various tasks that use the pipeline

#### **Lesson 2: Calculation Run Preferences**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Use system preference to fine-tune calculation behavior

#### **Lesson 3: The Compensate and Pay Sequence**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Name and describe the stages of the compensate and pay sequence of the pipeline

#### **Lesson 4: Calculation Results**

#### **Lesson Objectives**

- Review calculation results and log files
- Define payments and balances
- Describe the functionality of the post and finalize tasks
- Manually create and adjust transactions, credits, and deposits



## Communicating with your Payees

#### **Lesson 1: Configuring Communication options**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Enable or disable plan communicator features
- Designate a proxy

#### **Lesson 2: Creating a Document Distribution**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Create a document that communicates a compensation plan to payees
- Create a document distribution with a workflow

#### **Lesson 3: Managing Disputes and Inquiries**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

· Configure a dispute template

#### **Lesson 4: Creating Dashboards**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Create dashboards
- Enable the release periods feature in dashboards
- · Identify the various types of widgets

#### **Lesson 5: Modeling in Incentive Management**

#### **Lesson Objectives**



- Describe the purpose of the Modeling feature
- Set the Permissions needed to use the Modeling feature
- Create and run a Model
- Manage notifications



## **UNIT 7 Embedded Analytics**

#### **Lesson 1: Overview of Embedded Analytics**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

Describe the difference in use cases between Dashboards and Embedded Analytics

#### **Lesson 2: Administering Embedded Analytics**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

· Manage user permissions

#### **Lesson 3: Creating and Sharing Stories**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

- Identify the data models available with Embedded Analytics
- Create a story in Embedded Analytics

#### **Lesson 4: Scheduling and Publishing Stories**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Schedule a publication



## UNIT 8 Appendix

#### **Lesson 1: Business Units**

#### **Lesson Objectives**

After completing this lesson, you will be able to:

• Identify Business Unit Object Relationships