

Course name	Exploring Sales and Intercompany Processes in SAP S/4HANA Cloud Public Edition, Professional Services	
Course duration	Course Duration 2 Days*8 Hours(Total 16 Hours)	
Unit	Hours	Content Description
1	4	Understanding Sales Order Processing in Professional Services
		Exploring Sales Order Processing for Professional Services.
		Understanding Process Steps for Sales Order Processing
2	6	Understanding Professional Services Event-Based Revenue Recognition
		Discovering Event-Based Revenue Recognition
		Exploring Process Steps for Event Based Revenue Recognition
		Explaining Revenue Recognition Methods
		Accounting Standards: IFRS and US-GAAP
3	4	Understanding Intercompany Processes for Professional Services
		Outlining Intercompany Processes
		Exploring Intercompany Processes
		Understanding Intercompany Billing for Cross-Company Cost Accounting Postings
4	1	SAP Learning certificate exam preparation
5	1	Attempting SAP Learning certificate exam