

Future Strategic Challenges for the Profession [L6M4]

Target Audience: For those who are successful in completing the CIPS Level 5 Advanced Diploma in Procurement and Supply; this represents the final level of CIPS qualifications for those working towards MCIPS Chartered Procurement and Supply Professional.

Hours: 60 Hours

Pre-requisite: You will need to have achieved the CIPS Level 4 Diploma in Procurement and Supply.

1.0 Understand the changing needs and requirements for procurement and supply

1.1 Assess what the future strategic procurement and supply function will look like

- Alignment with the organisation – internally, vertically and horizontally
- Recognise and exploit supply chain opportunities
- New approaches and requirements such as:
 - Agility
 - Flexibility
 - Legality
- Dealing with complexity - Supply Network Strategies
- Interpreting the current approach to procurement
- Formulating objectives on the supply side
- Determine the basic network strategy
- Calibrating the strategy
- Restructuring the supply network
- Proactive planning and design of supply networks – anticipate, respond and adapt
- Risk vs. resilient supply chains and networks

1.2 Contrast the future skills and expectations of strategic procurement and supply leaders

- Switching focus from internal operational to external customer interface

- Functional knowledge
- Interpersonal skills
- General management and strategic skills – appreciate and promote the strategic value of procurement and supply
- Internal and external relationship management
- Ethical and sustainable management and leadership – environmental issues and challenges

1.3 Contrast the influence of emerging business and markets on the procurement and supply function

- Volatile global environment – threatens traditional concepts of international trade
- Wider influence on market identification, development and creation
- Future risks and challenges

2.0 Understand the future challenges for the procurement and supply profession

2.1 Evaluate the emerging role and influence of innovation and technology on the profession

- Disruptive influence on traditional operations
- Organisational uptake and leveraging opportunity
- Automation and changing roles for the profession
- Opportunities that arise and associated skills sets and challenges
- The profession driving the agenda to realise valueadding benefits and competitive edge

2.2 Assess the changing boundaries and shape of the profession

- Stretch and blurring of boundaries between traditional organisational disciplines
- New ways to achieve competitive advantage through

the supply chain

- Interdisciplinary working and knowledge
- Growing influence of the profession
- Collaborative and supportive – maintaining the standard
- Advisors and guardians of the profession

2.3 Evaluate future challenges for the profession

- The increased use of common business language across the organisation
- Develop a greater understanding of other business functions
- Develop and promote a greater understanding of the profession within other business functions
- Broaden professional reach to add value where others cannot
- Embed good practice through collaboration with other professions
- Cross-skilling those from other disciplines