DAY 1

Understanding Contract Management Principles

- Contract Formation
- Identifying Contractual Risk
- Assessing Contractual Risk
- Contract Risk Responses
- General Terms and Conditions



Drafting Contracts

- Traditional Contract Structures
- Collaboration
- Innovative Contract Structures
- Structuring Payments
- Contract Workshop



Mastering Contracts Management Principles

- Assessing Liability Issues
- Understanding Force Majeure
- Examining the Effect of Variations on Time
- Examining the Effect of Variations on Cost
- Exploring Liquidated Damages



Contract Management in Action

- Mastering Resolving Contract Issues
- Understanding the Contract Position
- Dealing with the Practical Consequences
- Learning How to Become an Effective Contract Negotiator
- Exploring How to Deal with Difficult Contract Situations



Dealing with Contractual Disputes

- How Disputes can arise?
- Understand the Effects of Termination
- Exploring How to Deal with Disputes
- Traditional Dispute Resolution
- Modern Dispute Resolution