

Healthcare Procurement and Supply Chain Management

DAY 1

The Role of Supply Chain in Health Care

- The distinction between traditional and health care supply chain
- The value-based supply chain management
- The Importance of the Revenue Cycle
- Applying the SCOR Model
- The E-Business model in healthcare
- Outsourcing and Insourcing medical supplies

DAY 2

Strategic Procurement Planning

- Selecting Suppliers – Cost-effective methods
- Single sourcing vs. Multi sourcing
- Risk Assessment in decision-making
- Open buy vs. directed buy
- Deciding between Cost vs. Quality
- Measuring Suppliers and the Purchasing Performance

DAY 3

Stakeholders Negotiation and Contracts Management

- The process of the negotiation
- Creating a “Win-win” strategy
- Building effective relationships with stakeholders
- The components of Contracts
- Critical issues in Contracts
- How to Retain and ensure SLAs?

DAY 4

Managing Medical Supplies

- Demand-driven - Inventory Control in and beyond storeroom
- Applying Technology in the healthcare supply chain
- Using the EDI System
- Building Integrated Supply Chains
- Optimizing Transportation – Receiving – Storage - Dispensing
- Security and Safety Control in healthcare products

DAY 5

Improving Reliability and Performance

- Building an effective Healthcare Supply Chain
- Process Improvement in Healthcare with Six Sigma
- The importance of the value stream mapping
- Implementing Lean Tools in Healthcare - Just in Time / Kanban
- Locating and Removing Waste in Healthcare
- Implementing metrics in the healthcare supply chain