KOENIG step forward

Leadership And Management Excellence

Duration 5 Days

Our Certified Leadership and Management Excellence course is crafted to create extraordinary leaders. The modules are designed to activate the latent talents of the participants, enabling them to become the next business leaders with fresh ideas and outstanding management excellence.

This course is highly motivational and practical for managers, senior executives, and aspiring leaders ready to take their careers to the next level.

Objective:

By the end of this interactive training program, you will be able to:

- Step away from day-to-day management to better focus on strategic decision making
- Create a trusting and empowering climate to elicit self-directed performance from your team
- Build trust and robust relationships across the organisation
- Empower others to manage themselves and their teams
- Design development strategies for your line managers

Day 1: Your leadership role

- Recognizing your role in business success
- Identifying your leadership style
- Maximizing performance levels from your managers through empowerment
- Balancing influencing upwards with the responsibility for the performance
- Stepping away from micro-management

Day 2: Developing yourself.

- Using cognitive, action, relationship and professional skills to succeed in your role
- Self-assurance knowing your purpose and support systems
- Stakeholder management
- Developing communication skills to build credibility with senior management
- Building trust to build networks and coalitions
- Communicating, engaging and working with others

Day 3: Delivering your organization's strategy

- Understanding the strategy and your role in it
- Distilling your organisation's strategy by identifying critical success factors
- Getting the buy-in of your managers to achieve collective success
- Leading others through strategic change



Day 4: Managing managers

- Clearly defining their role and clarifying expectations
- Defining and discussing information and policies from senior management
- Dealing with underperformance
- Developing a Leadership Pipeline
- Achieving excellence through effective communication

Day 5: Honing your skills and course conclusion

- Developing and Hone Your Leadership and Management Style
- Techniques for Personal and Professional Development