S.No	Title	Persona	Duration (Hrs)	Topics	Lab	Comments
1	Introduction	General	1	1.What is Commerce Cloud 2.Overviw of types B2B,B2B,B2B2C 3.Licensing 4.Features overview 5.Use cases, differences on b2b,b2c	NA	
2	Salesforce Overview	Salesforce Admin/B2B Admin	4	1.Profiles,Permission Sets, Org Wide Defaults 2.Objects, Fields, Layouts, Field Level Security 3.Relationships, Related Lists 4.Layouts, Lightning pages 5.Data Management, access using external tools	Yes	
3	Salesforce Overview	Salesforce Admin/B2B Admin	4	1.Data Management, access using external tools 2.Reports, Dashboards 3.Mass data loads, insert, update, delete, upsert	Yes	
4	B2B Adminstrative	Salesforce Admin/B2B Admin	4	1.Commerce Admin UI 2.Experience Builder, Stores, Store Setup 3.Catalog, Category, Product 4.Product Media, CMS 5.Buyer Group, Accounts, Contacts, Guest Users 6.Price books, Tiers, Discounts	Yes	
5	B2B Adminstrative	Salesforce Admin/B2B Admin	3	1.Experience Builder Deep Dive for BA/QA 2.Standard Components vs Custom Components	Yes	

6	B2B Adminstrative	Salesforce Admin/B2B Admin	4	1.Search setup, indexing 2.SEO optimization 3.Setup promotions 4.Examples, adding, removing promotions 5.Overview multiy currency, multu language 6.Taxation,transalations	Yes	Tax,Transalations will be theory based
7	Customer	Customer	4	1.Sign Up, My Account, Address, Payments 2.Product Search, Variants Search 3.Promitional Products, Discounts, Quantity Limits 4.Media, search results, caching, wishlist (theory)	Yes	Caching, Wishlist and other features will be theory based
8	Customer	Customer	4	1.Checkoutflow 2.Custom Screents, testing of customs screens, considerations, limitations 3.Overview of order life cycle 4.Payments, gateways, setup overview(theory) 5.Fullfillment channels, setup, lifecycle (theory) 6.Guest flow	Yes	Based on what can be acheived on the lab, the features will either demoed or explained theoratically- Payments, gateways, setup overview(theory) Fullfillment channels, setup, lifecycle (theory)
9	B2B Adminstrative	Salesforce Admin/B2B Admin	4	1.Bulk testing 2.Batch processsess 3.Automation test data setup 4.Automation test validations for scheduled, time based 5.Audit trails, Apex Logs, Email Logs 6.Governance, data security, CDPA and other security complaiances	Yes	Few topics will be theory based

10	Security	Admin	4	1.Securtiy 2. User access 3.Considerations for custom components 4.Sharing and access controls 5.Summary	Yes	
11	3rd Party	3rd Party User/Admin	4	1.3rd Party Integration 2.Integration Patterns, 3.Testing Setup, considerations 4.Load tests, results 5.Deployments 6.Common issues, best practices	NA	Integrations cannot be setup

Total Hours   40