

# MB-210: Microsoft Dynamics 365 Sales Functional Consultant TABLE OF CONTENT

### **Module 1: Configure Dynamics 365 Sales**

Configure organization and management settings

Lab 1.1: Validate lab environment

#### Module 2: Manage leads and opportunities in Dynamics 365 sales

Manage leads with Dynamics 365 sales
Manage opportunities with Dynamics 365 sales

Lab 2.1: Manage Customers

## Module 3: Manage orders and the product catalog with Dynamics 365 sales.

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#### Module 4: Manage goals with Dynamics 365 sales.

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Create surveys with dynamics 365 customer voice

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