

Sales in S/4HANA Academy Part II

Content

- Pricing
 - Condition technique for the definition and maintenance of prices, surcharges, and discounts
 - Using prices and other conditions in sales documents
 - Introduction in Condition Contract Management
- Billing
 - Controlling billing documents
 - Creation forms and settlement forms for billing documents
 - Billing plans and down payments
 - Revenue account determination features of the SD-FI interface
- Delivery processes and customizing
 - Controlling outbound deliveries
 - The Goods Issue Process based on the outbound delivery
 - Processes and Functions based on the delivery with Embedded EWM
- Cross Functional Topics
 - Impact of Organizational Structures
 - Modifying Copy Control
 - Set up Text Control
 - Set up Output
 - Get an overview of performing system modifications and using enhancement technology
- Certification examination for SAP Certified Application Associate