

SAP Sales Cloud: SAP CPQ Implementation

Introduction to SAP CPQ

SAP CPQ Fundamentals

User Interface

Application Parameters

Users

Supertech

Companies

Exercise: Creating a New Company Profile

User Types

Exercise: Creating a New User Type

Users

Permission Groups

Products

Categories

Exercise: Working with Categories and Sub-Categories

Exercise: Adding a Product Type

Simple Products

Exercise: Manually Adding Simple Products

Exercise: Importing Products

Attributes

Exercise: Working with Attributes

Configurable Products

Exercise: Creating and Modifying Configurable Products

Pricing/Calculations

Currencies

Markets



Exercise: Adding Currencies and Markets

Pricing

Exercise: Adding Pricing for Products

Price books

Exercise: Setting up a New Price book

Discounts and Multipliers

Exercise: Creating Discounts

Advanced Product Configurations

Formulas and Tags

Exercise: Defining a Dynamic Part Number

Configuration Rules

Exercise: Creating a Disallow Attribute Dependency Rule

Exercise: Creating a Mandatory Attribute Dependency Rule

Triggers

Exercise: Creating a Change Trigger

Custom Tables

Exercise: Creating a Custom Table

Exercise: Using the LIST Tag and Creating Scripted Rules from a Custom Table

Autocomplete Attributes

Exercise: Configuring an Autocomplete Attribute

Container Attributes

Exercise: Creating and Using Container Attributes

Configurable Product Frameworks

Exercise: Referencing Simple Products

Exercise: Creating a Collection of Configurable Products

Exercise: Creating a Product Bundle using Parent/Child System List

Exercise: Using Item Quantity in Product Bundles

BONUS Exercise: Defining a Relevant Bundle Part Number

Quotes

Quote Tabs



Exercise: Creating a New Quote Tab

Quote Custom Fields

Quote Item Custom Fields

Exercise: Defining a New Quote Item Custom Field

Document Generation and Templates

Exercise: Display the VAT in a Microsoft Word Document Template

Exercise: Adding a Quote Custom Field to a Word Document Template

Approval Process Using Workflows

Exercise: Creating a Workflow Status and Defining Actions

Exercise: Creating and Defining Discounts and Approvals

Exercise: Creating an Approval Rule Using CTX Tags

Scripting

Introduction to Scripting in SAP CPQ

Script Workbench

Script Workbench Aids

API Explorer

Exercise: Script Workbench

Scripting Basics

Exercise: Scripting

Scripting Exercise Solutions

Quote Tables

Exercise: Adding a Quote Table and Defining Quote Table Actions

Exercise: Display Quote Table Data in an Excel Document Template

Cart Fields Administration

Custom Quote Calculations

Exercise: Adding a Custom Calculation for Extended Price

SAP CPQ APIs

UI Customization in SAP CPQ

Legacy UI Modes of SAP CPQ

Standard Setup Options



UI Branding and CSS Changes

Responsive Templates

Razor

Knockout

Proof-of-Concept Workshop

Configurator

Pricing

Quote