

Vendor Management

Module 1: Introduction to Vendor Management - What is Vendor Management?, Why is it Important?, Vendor Management Process, Benefits of Vendor Management, Challenges of Vendor Management, Vendor Management Tips for Success, Vendor Lifecycle Management, Phases of Vendor Lifecycle Management, Needs Identification and Solicitation, Vendor Management Lifecycle Best Practices, Pillars of Effective Vendor Management

Module 2: Commitments - Successful Vendor-Management Strategies, Vendor Agreements, Evaluation of Bid Proposals, Vendor Contract Management Process, Creating Effective SOWs, Contract Risk Types

Module 3: Relationships - Managing Vendor Relationships, Vendor Governance Practices, Changing Controls Systems, Escalation Management, Negotiate with Vendors Effectively, Ways to Efficiently Collaborate with Vendor Team, Alternative Dispute Resolution, General Management Skills, Analysis, Communication, Critical Thinking, Decision-Making