Module 1. Configure Dynamics 365 Sales

- Configure organization and management settings

Module 2. Manage leads and opportunities in Dynamics 365 sales.

- Manage leads with Dynamics 365 sales
- Manage opportunities with Dynamics 365 sales

Module 3. Manage orders and the product catalog with Dynamics 365 sales.

- Manage and organize your product catalog with dynamics 365 sales.
- Process sales order with Dynamics 365 sales.

Module 4. Manage goals with Dynamics 365 sales.

- Define and track individual goals in dynamics 365 sales.
- Use goal metrics in dynamics 365 sales.

Module 5. Analyze Dynamics 365 sales data.

- Analyze data in Dynamics 365 sales.
- Analyze data with Power BI.

Module 6. Work with Dynamics 365 sales insights.

- Configure sales insights.

Module 7. Create surveys with dynamics 365 customer voice.

- Create a survey project
- Create surveys with dynamics 365 customer voice.
- Send Dynamics 365 customer voice surveys.