

Administer, Extend, and Automate Salesforce (ADX211)

Course Outline

Troubleshoot Record Access and Field Visibility

- Troubleshoot record access
- Understand the impact of territory management on the sharing model
- Manage field visibility

Change Management

- Manage changes in a sandbox
- Deploy changes using change sets

Extend Salesforce with Custom Objects and Apps

- Build custom objects, tabs, and apps
- Create relationships between objects
- Use delegated administration

Extend Reporting

- Create custom report types
- Build exception reports with cross filters
- Categorize report data with bucketing
- Extend summaries in reports and dashboards
- Display multiple views of data using joined reports
- Analyze data over time with historical trending and reporting snapshots

Increase Efficiency with Salesforce Mobile App and Quick Actions

- Customize the Salesforce mobile app
- Create object-specific quick actions
- Creating global quick actions

Improve Data Quality

- Assess, cleanse, and maintain data quality
- Prevent duplicate records using Duplicate Management

- Clean and enrich data with Lightning Data

Automate Complex Business Processes

- Use validation rules, formula fields, workflow rules, and Process Builder to enforce and automate business processes

Streamline Requests with Approval Processes

- Manage approval processes
- Troubleshooting approval processes

Increase Productivity with Visual Workflow

- Understand use cases for Visual Workflow
- Build and deploy a flow

Extend and Troubleshoot Business Process Automation

- Understand when to use Apex, Lightning Components, and Visualforce for extending business process automation.
- Understand the order of execution for automated processes.
- Use debug logs to troubleshoot business process issues.