

R12.x Oracle Sourcing Fundamentals

Duration: 3 Days

What you will learn

This course will be applicable for customers who have implemented Oracle E-Business Suite Release 12 or Oracle E-Business Suite 12.1.

In this course, participants learn how to set up and use Oracle Sourcing to manage and use the Buyer and Supplier home pages, navigation techniques, and to understand the functions of the three types of Oracle Sourcing users. Participants learn how to create negotiations utilizing various document types, as well as the process for responding, monitoring, and awarding negotiations. Additionally, participants will learn how to use negotiation attributes and line attributes, and to define and use reusable supplier price factors and price factor lists. Finally, participants learn how to create and modify forms and abstracts, and how to use transformational bidding. Participants will learn how the Oracle Sourcing application fits into the Oracle Advanced Procurement product family and the key functional benefits provided by Oracle Sourcing. As such, this is accomplished through a series of hands-on demonstrations, supplemented with corresponding hands-on practice and exercises. Learn To:

Describe how Oracle Sourcing fits into the Oracle Advanced Procurement product family

Create, respond, monitor, and award negotiations

Use and define reusable supplier price factors and price factor lists

Create and conduct Sourcing negotiations

Set-up and implement Oracle Sourcing

Learn to use the Buyer and Supplier home pages

Audience

End Users

Functional Implementer

Sales Consultants

Related Training

Suggested Prerequisites

Knowledge of Oracle Purchasing

Course Objectives

Use the buyer and supplier home pages

Determine the functions of the three types of Sourcing users

Understand how to create negotiations utilizing various document types

Understand how to respond, monitor, and award negotiations

Understand the process to invite suppliers to a negotiation

Understand the usage of the negotiation attributes

Understand subjective scoring

Define and use reusable supplier price factors and price factor lists

Understand the Sourcing process flow within the Advanced Procurement product family

Identify the key areas and benefits of Sourcing

Understand the new Sourcing Optimization product

Create and modify forms and abstracts

Understand how to use transformational bidding

Analyze the required set-up and implementation steps

Introduce how to use price factor lists

Understand and navigate the Sourcing user interface

Course Topics

Oracle Sourcing Functionality Overview

Understanding Key Business Flows of Oracle Sourcing

Contrasting Manual and Automatic Sourcing Systems

Identifying Key Productivity Benefits of Oracle Sourcing

Understanding the Oracle Sourcing Position Within the Oracle Advanced Procurement Product Family

Oracle Sourcing Product Overview

Navigating Oracle Sourcing User Interface

Using the Buyer and Supplier Home Pages

Conducting Searches

Understanding the Functions of the Three Types of Sourcing Users

Creating Negotiations

Outlining the Negotiation Process

Defining Header Information

Defining Negotiation Lines

Defining Negotiations Response Controls

Using Contract Terms

Inviting Suppliers to a Negotiation

Publishing a Negotiation

Identifying Additional Creation Methods

Using Negotiation Attributes

Explaining the Usage of Negotiation Attributes

- Defining and Using Requirements
- Explaining Subjective Scoring
- Defining and Using Line Attributes
- Explaining Weighting and Scoring
- Explaining How Price-to-Total-Score is Calculated and Used to Evaluate Responses

Additional Creation Tools

- Defining and Using Reusable Supplier Price Factors and Price Factor Lists
- Performing Supplier Searches
- Defining and Using Reusable Invitation Lists
- Defining and Using Price Breaks and Price Tiers
- Using Spreadsheet Upload for Header Attributes and Lines
- Defining and Using Negotiation Document Templates
- Defining and Using Negotiation Events
- Defining Two-Stage RFQs

Responding to Negotiations

- Understanding the Differences Between Suppliers and Supplier Users
- Explaining the Process for Registering Supplier Users
- Outlining the Response Process
- Searching for Negotiations
- Entering and Submitting a Negotiation Response
- Explaining Power and Proxy Bidding
- Explaining Surrogate Bidding and Earnest Money Deposit while Bidding
- Explaining How to Print Supplier's View of Negotiation

Monitoring Negotiations

- Understanding the Process To Monitor a Negotiation
- Explaining Best Response and How Calculated
- Explaining How to Use Live Console to Monitor Negotiation
- Using the Count-Down Clock
- Understanding How to Use Negotiation Amendments
- Understanding the Multi Round Process

Awarding Negotiations

- Outlining the Award Process
- Explaining How to Score Header Attributes
- Explaining Different Award Methods
- Explaining How to Use Award Optimization
- Understanding How to Generate a Purchase Order
- Explaining How to Allocate Requisitions Across Selected Suppliers

Using Collaborative Messaging and Notifications

- Explaining notifications used by Oracle Sourcing
- Describing the use of Collaborative Messaging

Using Forms and Abstracts

- Understanding the Purpose for the System Abstract
- Explaining How to Modify the Abstract
- Describing Forms Usage
- Implementing New Forms

Using Transformational Bidding

Explaining the Usage of Buyer Price Factors

Explaining How Buyer Price Factors Affect Responses

Explaining Different Visibility Options for Transformed Responsesng

Defining Buyer Price Factors

Processing Large Negotiations

Distinguishing between Regular and Large Negotiations

Identifying and Using Features available for Processing Large Negotiations

Setting Up and Implementing Oracle Sourcing

Identifying Relevant Applications for Implementation Tasks

Identifying Additional Implementation Tasks

Outlining Required Steps to Implement Oracle Sourcing