

# R12.2 Oracle Order Management Fundamentals

## *Course Overview*

### *Overview of Oracle Order Management*

- Overview of Oracle Order Management
- What is Oracle Order Management?
- Order Capture and Order Fulfillment
- Oracle Order Management Capabilities
- Order to Cash Lifecycle
- Integration with Other Products

### *Order Entities and Order Flows*

- Order to Cash Lifecycle with Standard Items
- Order to Cash Lifecycle with PTO Models and PTO Kits
- Drop Shipments
- Drop Shipments Across Ledgers
- Back-to-Back Orders
- Managing IR-ISO Changes
- Sales Agreements
- Negotiation Agreement

### *Order Processing*

- Entering Order Header Main Information
- Entering Order Header Additional Information
- Entering Order Lines
- Booking an Order
- Applying Sales Credits
- Splitting Orders
- Copying Orders
- Using Order Organizer

### *Multiple Organization Access Control Setup*

- Organization Structure in Oracle Applications
- Using MOAC in Oracle Order Management
- Setting Up MOAC

### *Oracle Inventory Setup for Oracle Order Management*

- Receipt to Issue Lifecycle
- Inventory Organizations
- Setting Up Locations
- Inventory Organization Structure

- Interorganization Shipping Networks
- Shipping Method
- Units of Measure
- Uses of Units of Measure

### ***Oracle Receivables Setup for Oracle Order Management***

- Overview of Trading Community Architecture
- Key Customer Related Concepts in TCA
- Adding Customers in Order Management
- Defining Payment Terms
- Defining Invoicing and Accounting Rules
- Overview of Credit Checking
- Defining Credit Checking on the Customers Page - Profile Tab
- Defining Credit Checking on the Customers Page - Profile Amounts Tab

### ***Oracle Order Management Setup Steps***

- Order Management Setup Steps
- Profile Options and System Parameters
- Overview of QuickCode or Lookup Types
- Defining QuickCode or Lookup Types
- Overview of Order Header and Order Line Processing Flows
- Overview of Transaction Types Window
- Workflow in Transaction Types
- Overview of Document Sequences for Order Numbering

### ***Hold, Order Purge, and Exception Management Setup***

- Holds
- Seeded Holds
- Automatic Holds
- Generic Holds
- Specifying Holds Framework
- Hold Sources
- Order and Quote Purge
- Purge Sets

### ***Basic Pricing Setup***

- Overview of Pricing in the Order to Cash Process
- Creating a Price List
- Secondary Price List
- Copy Price List
- Price List Maintenance: Overview
- Add Items to Price List
- Manual Price List Updates
- Implementation Steps: Setting Key Profile Options

### ***Overview of Shipping Execution***

- Shipping Execution Flow
- Delivery and Delivery Lines
- Trips and Stops
- Delivery Leg
- Containers/LPNs
- Pick Release
- Move Orders
- Pick Confirmation