

Koenig Koshish: Bridging India's Skill Gap







WHY KOENIG KOSHISH?

Solving India's Talent Shortage by Tackling Major Pain Points:





Inconsistent Quality

Many fresh graduates lack handson experience and up-to-date technical skills, resulting in wildly varied performance and extended ramp-up times for employers.

High Cost & Attrition

Traditional upskilling programs impose steep upfront fees with limited guarantees, often leading to high employee turnover and wasted training budgets.

Academia–Industry Disconnect

Limited collaboration between educational institutions and enterprises leaves curricula outdated and misaligned with real-world job requirements, hindering candidate readiness.



OUR SOLUTION - KOENIG KOSHISH HERE'S HOW IT WORKS



Client Onboarding & Requirement Gathering

Tech calls Commercial terms JD finalization Proposal agreement **Candidate Sourcing &** Screening

We source & screen candidates.

Enhanced Training & Upskilling

Free training program for shortlisted candidates.

Employer Interviews & Placement

Final employer interviews.



Onboarding Support

Hired candidates onboarded.

Value Realization

You pay only on successful hire.



DOUBLE BOTTOM LINE MODEL

Balancing Social Impact with Sustainable Business Outcomes



01

Free Candidate Training

No-cost, Al-powered upskilling ensures consistent instructional quality and equitable access for all learners.

03

Reinvestment Loop

A portion of hiring fees funds ongoing upgrades to technology, curriculum, and candidate outreach.

02

Outcome-Linked Fee

Employers pay one month's salary or 8.33% of the annual CTC only upon successful hire, eliminating any upfront training costs

04

Impact Metrics

We measure success by placement volume, client cost savings, and sustained candidate retention.



Qubits: Self-Assessment Tool

A testing platform to track learning progress, improve knowledge retention and ace your exams.

Note: Qubits App available for download on <u>Android</u> & <u>iOS</u>.





Customize Your Tests

Choose modules, set the number of questions, and pick between MCQ & Long-Form formats.

Real-Time Dashboard

Track attempts, learning, flagged questions, and progress in one place.

Exam-Style Environment

Timed tests, question navigation, and review options for a true test-day experience.

Earn a Certificate

Pass the test and receive a Certificate of Completion to showcase your achievement.

Instant & Detailed Reports

Get a performance breakdown emailed after submission, with the option to share results.

In-Depth Explanations

Understand the logic behind correct and incorrect answers for better learning.









KOENIG'S LET

Unlock seamless learning with Koenig's Learning Enhancement Tool (LET).

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PAST COLLABORATION HIGHLIGHTS

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Company Name

British Telecom Trangile Services

Course Name

BT: Cisco Network Engineer Trangile: Oracle APEX/PLSQL/Fusion SCM

Candidates Enrolled

BT: 26 learners were enrolled in a **six-week** master bootcamp. **Trangile:** Evaluated dozens of candidates till date

Candidates Placed

BT: 8 certified professionals were ultimately placed at British Telecom.

Trangile: 15 Candidates shortlisted 1 candidate offered 33 LPA CTC till date.



Testimonial

It has been almost 2 months since my journey with Koenig. I'm very thankful that I got this opportunity, the trainer Mr. Vikas is very good at his job, always making sure that the session does not become boring for the students. Throughout the whole training, I completed many assignments which helped a lot in my growth. Along with training, the HR was also always there to help me out. Even after being from a non-technical background, I never felt that I'm an alien to this field as the delivery of knowledge was very simple to understand. Along with technical training, Koenig also provided me with voice and accent training, which was really fabulous.

Keshav Bhardwaj Batch- BT-CISCO Network Engineer Security Associate in British Telecom Global CTC: 3.6 LPA





COMPANY OVERVIEW

About Us

Empowering individuals through education since **1993**, Koenig Solutions has grown into a global training leader.



Our vision is to create a more **just and prosperous** world by making education easily accessible for all.



Our mission is to help individuals achieve **Money**, **Respect, and Peace of Mind** (MRP). We believe **everyone deserves a better life.**





Why Choose Koenig Solutions?

30+ Years in IT Training





Official Training Programs

300+ Excellent Trainers





100,000+ Individuals Trained Every Year

Present in over 13 Countries







Koenig's Trusted Partners: Official Training

Microsoft Solutions Partner Microsoft Cloud Training Services	CISCO Partner Platinum Learning	AUTHORIZED TRAINING RESELLER	aws partner network Training Partner	ORACLE
Microsoft	Cisco	VMware	AWS	Ord
See ISACA. Accredited Partner	PECB AUTHORIZED TITANIUM PARINER	Red Hat	OFFICIAL TRAINING PREFERRED PARTNER	AUTHO
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Our Valued Clientele (1/2)









Our Valued Clientele (2/2)







Thank You!



